**HAWASSA UNIVERSITY**

**DEPARTMENT OF MANAGEMENT**

**ORGANIZATIONAL BEHAVIOR**

**GROUP ASSIGNMENT (*20 Mark*)**

*Work out the following Questions*

1. How could the MBTI help managers?
2. How it is possible predicting behavior from personality traits?
3. What are personality implications for managers?
4. Explain the theory of cognitive dissonance and its implications for organizations.
5. Summarize the relationship between attitudes and behavior.
6. Explain how two people can see the same thing and interpret it differently.

**General Instruction**

* The assignment is prepared and evaluated in group and the maximum allowable group size is 6.
* Direct copying from reference materials is strictly forbidden. It will result in reduction of your marks.
* Put all your references at the end of the term paper

Follow the following reference writing examples:

Published Paper:

➢ Dorman, J. B., Albinder, B., Shroyer, T. and Kenyon, C. (1995). The age1 and daf-2 genes function in a common pathway to control the life-span of Caenorhabditis elegans. Genetics, 141, 1399-1406. Books:

➢ e.g., Adler, A. (1956). The individual psychology of Alfred Adler: A systematic presentation of selections from his writings. H. L. Ansbacher & R. R. Ansbacher (Eds.). New York: Basic Books. Materials from non-published (URL writing format) sources:

➢ e.g., http://www.un.org/depts/los/convention\_agreements/texts/unclos/unclos\_e.pdf. Accessed on: May 25, 2020.

Submission date: on or before April 20, 2021G.C.